

Guide to Maryland Boating Services





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MESSAGE FROM THE PRESIDENT

Thanks for picking us up — we are happy to provide you the 2017 Guide to Marine Services. Produced by the Marine Trades Association of Maryland (MTAM), this annual guide shows boaters where to find the best services for your boat in the state! From North East to Solomons, from Ocean City to the Potomac, it's all inside this guide. Information about marina resorts, boatyards, historic ports of call, engine mechanics, yacht maintenance companies and other professionals are all right here.



Eric Bradley President

Maryland's maritime landscape is among the best in the world—both the in trades and the destinations. Boaters visit us from all over the world, seeking out the famous boat shows, boating schools, repair facilities and boat builders; the skills they are seeking can be found in the members of our trades association.

Did you know that more than 200,000 boats are calling Maryland their home port? These recreational vessels support 25,000 jobs in Maryland. So whether or you are a world class fisherman, day sailor, wake boarder or chicken-necking-crabber, whatever you do with your boat is big part of the regional financial picture, and a pillar of the state's economy (and its tourism appeal). MTAM is right in the middle promoting and protecting the marine industry. The Association has a growing workforce development initiative, getting much-needed young talent into the marine trades pipeline. Another big component of the association is our State lobbying; we recently capped the tax on boats at \$15,000, prevented a proposed tax on docking services and loosened Pilot requirements on recreational vessels travelling the Bay.

We hope you use this guide to find the best of Maryland's boating services—all who are listed inside are MTAM members. These businesses are supportive of the maritime industry in the State and know the importance of quality work and customer service. We welcome your comments, questions, suggestions, and support.

Kind regards,

Eric Bradley, President



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www.ammarineservices.com

A&M Marine Services is a full service boat yard offering general boat repair and servicing, fiberglass repair & fabrication, paint and gelcoat repair, and inboard, outboard & outdrive repair or replacement.

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Laird Larrimore

P.O. Box 340, Oxford, MD 21654

410-226-0100

www.acadiavachtsales.com

Acadia Yacht Sales, formerly Oxford Boatyard Yacht Sales & Sabreline of Annapolis, is a professional yacht dealership and brokerage firm with locations in Annapolis and Oxford, Maryland. The team at Acadia takes pride in being the northern Chesapeake's exclusive Sabre Yachts and Back Cove Yachts Dealer.

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Derek Rhymes

P.O. Box 6188 Annapolis. MD 21401

410-268-4404

www.allboatsurveys.com

All Boat & Yacht Inspections, LLC offers a full range of professional marine surveying services, including power and sailing recreational vessels, as well as commercial passenger carrying vessels and workboats. In addition to pre-purchase, insurance and appraisal surveys, we perform loss claims work for insurance companies and damage consultations for vessel owners.

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www.americanboatoutfitters.com

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American Boat and Yacht Council (ABYC)

Sandy Brown

613 Third Street, Ste 10, Annapolis, MD 21403

410-990-4460

Located in Maryland, ABYC is a non-profit organization that develops safety standards for the design, construction, equipage, repair and maintenance of boats. AYC offers marine trades training locally as well as nationally.

Anchor Boats

Matt Trainer

448 N. Mauldin Ave., North East, MD 21901

410-287-8280

www.anchorboat.com

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800-991-1776

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At Annapolis Bay Charters, we are more than your everyday boat rental operation. We combine a fleet of well-maintained sailboats and powerboats, a service-oriented staff, and a central location for exploring the Chesapeake Bay. Dream Yacht Charter has 34 locations and over 475 yachts worldwide.

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410-280-2935

www.annapolisboatservice.com

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410-251-6538

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Annapolis Diving Contractors operates as a general contractor, sub-contractor, or consultant, providing underwater services throughout the Annapolis, the Eastern Shore, and the Chesapeake Bay areas.

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Sally Reuther

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410-353-4348

www.annapolishybridmarine.com

Annapolis Hybrid Marine is the Eastern North American Distributor and Dealer for Thoosa and Triton inboard electric propulsion systems built by Clean e-Marine (formerly ASMO Marine) in Denmark.

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www.amconet.com

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www.autotraining.edu

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www.calvertmarina.com

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MTAM 2017 Directory



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Kompletely Kustom Marine, Inc. provides all levels of yacht management, including but not limited to full service engine/generator repair and installation of both gas and diesel engines, concierge/chauffeur services, boat detailing, shrink wrap, winterization, custom maintenance packages, generator service and installation, watermaker service and installation, captain's service, dive service, as well as a full range of other boat services – too many to list – to Maryland's Eastern Shore, Annapolis, Baltimore, District of Columbia, Northern Virginia, and Delaware areas.

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410-287-5100

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Marina and boatyard with land storage, repair and marine store.

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Charles R. Schaller is a Partner practicing in the Environmental Group whose focus is primarily on hazardous waste, water pollution, storm water management, endangered species, wetlands and critical area issues affecting the Chesapeake Bay.

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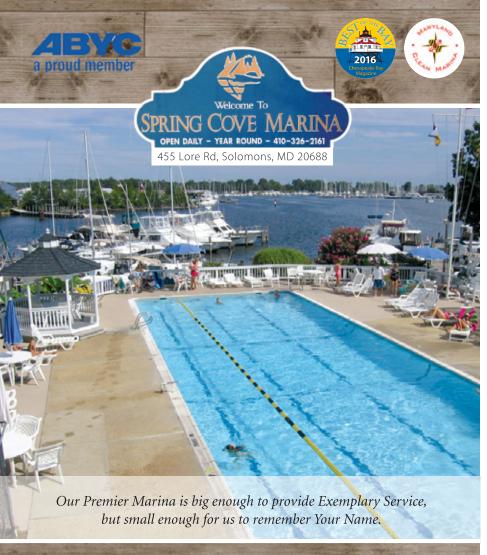
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www.marylandboatyard.com

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Great Oak Landing is a 70 acre marina resort with: A full service restaurant, 28 room lodge, banquet and party facilities, swimming pool, fitness room, full service fuel dock, recreation center, six hole golf course, live weekend entertainment and Jellyfish Joel's Beach Bar.

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410-268-8282

www.mearsannapolis.com

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Mears Point is a 540 slip resort marina with a large fuel dock, pump-out facilities, 35-ton travel lift, and well maintained docks. In-water or on-land winter storage is available. Also, beautiful grounds, modern & clean bath houses, well maintained docks, an Olympic sized pool, and great staff.

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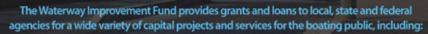


Your Dollars at Work

The Waterway Improvement Fund was created to support the development, use and enjoyment of all Maryland waters for the benefit of the general boating public. Revenues for this fund are obtained primarily from the one-time 5 percent excise tax paid to the state. Legislation passed in 2013 adds 0.5 percent of the fuel tax collected to the fund as well.

Vessel Tax Cap

The tax on vessels titled in Maryland has been capped at \$15,000 as a result of legislation passed in 2013. This provides significant savings for vessels valued at \$300,000 and above.



- Dredging and marking channels/harbors.
- Clearing debris and obstructions from navigable waters.
- ✓ Constructing/maintaining public marine facilities.
- Evaluating water-oriented recreation needs and capacities.
- ✓ Supporting Natural Resources Police marine operations.
- Providing boating education and information.
- Facilitating marine fire fighting, first aid and police vessels.
- ✓ Completing boating related shoreline erosion control projects.

dnr.maryland.gov/boating



Maryland Clean Marinas and Clean Boaters

Maryland's 154 certified Clean Marinas and partners as well as more than 350 marine pumpout facilities help protect and restore our waterways.

Additionally, hundreds of boaters have signed the Maryland Clean Boater Pledge, showing their commitment to reducing their impact on the water.

TO SUPPORT HEALTHY WATERWAYS...

- ✓ Use on shore restrooms when docked.
- ✓ Never discharge raw sewage. Use pumpouts and approved marine sanitation devices.
- ✓ Prevent fuel spills by keeping oil-absorbent materials on board. Oil absorbents can help keep the bilge oil-free as well.
 - ✓ Don't use household cleaners on the boat. Plain water and elbow grease are best. Use non-toxic, biodegradable and phosphate-free cleaners sparingly.
 - Patronize certified Clean Marinas and sign the Maryland Clean Boater Pledge.

dnr.maryland.gov/boating





MARYLAND DEPARTMENT OF NATURAL RESOURCES

Boating Safety Rules

WEAR YOUR LIFE JACKET

Life jackets must be U.S. Coast Guard-approved, in good and serviceable condition, readily available and of appropriate size for the intended user. Throwable devices (Type IV) also must be immediately available. If an inflatable device (Type V) is to be counted toward minimum carriage requirements, it must be worn. Life jackets are required onboard non-motorized vessels including canoes, kayaks and stand-up paddleboards.

CHILDREN'S LIFE JACKET REQUIREMENTS

All children under the age of 13 must WEAR a U.S. Coast Guard-approved life jacket (Type I, II, III or V) while underway on a recreational vessel under 21 feet in length.

The life jacket must be the proper size for the child and must be in serviceable condition. This requirement does not apply when a vessel is moored or anchored, or when a child is below deck or in an enclosed cabin. Also, a child under the age of four must wear a life jacket that features additional safety precautions, as appropriate for an infant, toddler or young child, so as to:

- ✓ Hold the child securely within the life jacket, including a strap that is secured between the child's legs to fasten together the front and back of the life jacket;
- ✓ Maintain the buoyancy of the child, including an inflatable headrest or high collar; and
- ✓ Ensure the ready accessibility of the child from the water, including a web handle.

TAKE A BOATING SAFETY CLASS

The Boating Safety Education Law requires that any person born on or after July 1, 1972, have in their possession a National Association State Boating Law Administrators certificate of boating safety education while operating a motorized vessel on Maryland waters.

dnr.maryland.gov/boating

BOATING AT STATE PARKS

Of Maryland's 72 state parks, the following have public boat launches. Some also offer boat rentals.

Herrington Manor Rocky Gap Assateague Cunningham Falls Janes Island Sandy Point Deep Creek Lake Smallwood Martinak St. Mary's River Elk Neck Monocacy River Susquehanna Fort Frederick **New Germany** Greenbrier Pocomoke River Tuckahoe

Gunpowder Falls Point Lookout Youghiogheny Wild River

State Park and Trail Passport holders receive free unlimited boat launch use at these facilities. Purchase one at **Shopdnr.com**



For more information, call 877-620-8DNR (1867/)

Boat registration and titling information is available at dnr.maryland.gov/boating

Fishing and hunting licenses can be purchased at compass.dnr.maryland.gov

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Robert Muller

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410-626-1238

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301-749-1582

www.nationalharbor.com

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410-571-3474

www.vachtauctions.com

The World's Largest Boat and Yacht Liquidation Company, <u>National Liquidators</u> has handled over 30,000 cases since its inception in 1988, from jet skis to yachts to passenger cruise ships and used boats. Our <u>inventories</u> include bank repossessions, foreclosures, government seized vessels and brokerage boats. Our auction is open to the public and we welcome retail buyers, as well as dealers. Guests are welcome to visit one of <u>our facilities</u> to view the largest selection of pre-owned boats and yachts available.

Naval Academy Sailing Foundation

Les Spanheimer

58 Bennion Road, Naval Support Activity, Annapolis, MD 21402-5054

410-757-4504

NASF's mission is to support the sail training program at the Naval Academy. The Foundation seeks and manages donations of sailing yachts and equipment for the Naval Academy's sail training program.

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www.ospreycomposites.com

Oprey Marine Composites, Inc. is a family owned business established in 1988 and located at Herrington Harbour North Marina in Tracy's Landing, Maryland. The company specializes in the repair, reconstruction and refinishing of Fiber Re-enforced Plastic (FRP) yachts. We also work on custom fabrication of parts. OMC occupies a 10,000 square foot climate controlled work facility. We have four large work bays, one of which can accommodate yachts up to 76'.

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Jessica Flburn

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410-639-2194

www.osprevpoint.com

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Pasadena Boat Works, in Pasadena, Maryland, is focused on giving customers good quality marine service to local boat owners. We are the #1 Carolina Skiff dealer in Maryland and also offer brokerage boats. With affordable marine services and quality affordable boats we believe that anyone can enjoy a life on the water.

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www.pineynarrowsyachthaven.com

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410-757-8000

www.podickorypoint.com

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301-872-5145

www.pointlookoutmarina.com

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410-269-1990

www.portannapolis.com

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www.scandiamarinecenter.com

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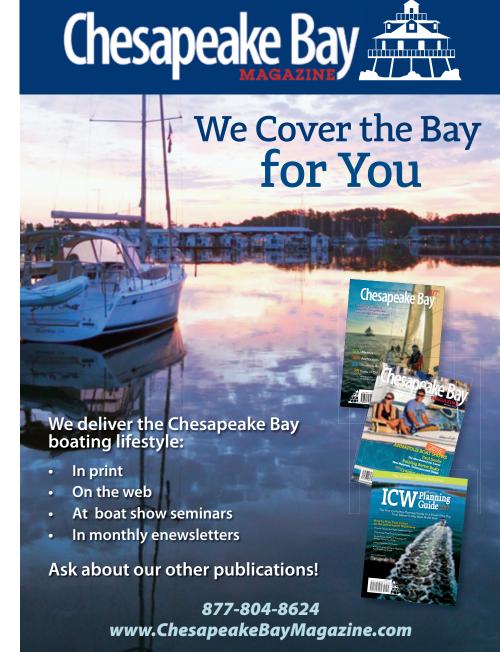
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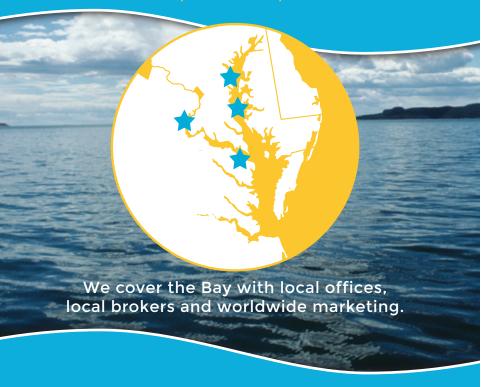
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Lippincott Marine	410-827-9300		
Maritime Solutions Inc.	410-263-1496	Boat Sales Personal Watercraf	t
Martin Bird & Associates	410-268-1086	Pete's Cycle Co. Inc.	410-663-7448
McDaniel Yacht Basin Inc	410-287-8121		
Muller Marine	410-626-1238	Canvas Shops	
North Point Yacht Sales	410-280-2038	Diversified Marine Services	410-263-8717
Pasadena Boat Works	443-858-2400	Georgetown Yacht Basin Inc.	410-648-5112
Pete's Cycle Co. Inc.	410-663-7448	Herrington Harbour North	410-867-4343
Pocket Yacht Company	888-519-9120	Lees Marina	
Port Side Marine, Inc.	410-682-2998	410-287-5100	
Riverside Marine Inc	410-335-1500	North Sails Chesapeake	410-269-5662
Sail Annapolis Inc	410-280-8878	McDaniel Yacht Basin Inc	410-287-8121
Sailing Associates Marina	410-275-8171	Rhode River Marina Inc	410-798-1658
Sassafras Harbor Marina	410-275-1144	Yacht Canvas Company	410-268-7180
Sawyer Marine	410-275-8200	Yacht Interiors of Annapolis	410-263-7144



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Carpentry and Woodworking		Sunset Marina	410-213-9600	Diversified Marine Services	410-263-8717	Sailing Associates Marina	410-275-8171
Annapolis Harbor Boat Yard	410-268-0092	Watermark Cruises	410-268-7601	Harbor Diving and Salvage, LLC	410-991-7767	Scandia Marine Center	410-643-0037
Diversified Marine Services	410-263-8717					Seven Seas Yacht Services	410-827-6400
Fairview Marina	410-437-3400	Cleaning and Detailing		Documentation and Boat Reg	gistration	Smart Marine Electronics	443-221-2696
Ferry Point Marina/Trappe	410-476-3304	Annapolis Boat Service	410-280-2935	Annapolis Yacht Documentation443	3-949-9462	Spring Cove Marina	410-326-2161
Galesville Harbor Yacht Yard	410-867-7517	Cape Charles Yacht Center	757-331-3100	Atlantic Yacht Documentation	410-216-9500	Tidewater Marina	410-939-0950
Georgetown Yacht Basin Inc.	410-648-5112	Casa Rio Marina	301-261-7111	Harris Marine Financing	410-643-7097	Tidewater Yacht Service Center	410-625-4992
Gregg Neck Boat Yard Inc	410-648-5360	Diversified Marine Services	410-263-8717			Tolchester Marina	410-778-1400
Hartge Yacht Harbor	443-607-6306	Drum Point Marine/		Electronics –Electrical		Washburn's Boat Yard	410-326-6701
Hartge Yacht Yard Inc	410-867-2188	Back Creek Boat Yard	410-326-3256	Annapolis Boat Service	410-280-2935	Worton Creek Marina	410-778-3282
Haven Harbour Marina, LLC	410-778-6697	Fairview Marina	410-437-3400	Annapolis Harbor Boat Yard	410-268-0092	Zahnisers Yachting Center	410-326-2166
Herrington Harbour North	410-867-4343	Ferry Point Marina/Trappe	410-476-3304	Bohemia Bay Yacht Harbour	410-885-2601		
Hinckley Yacht Services Oxford	410-226-5113	Galesville Harbor Yacht Yard	410-867-7517	Cape Charles Yacht Center	757-331-3100	Engine Sales and/or Service	Inboard
J Gordon & Company Inc	410-263-0054	Gratitude Marina	410-639-7011	Diversified Marine Services	410-263-8717	All Island Marine Power Center	516-412-4444
K.B. Derr & Son		Harbor Cove Marina	301-261-9500	Drum Point Marine/ Back Creek	410-326-3256	Bohemia Bay Yacht Harbour	410-885-2601
410-326-7089		Harbor Island Marina	410-326-3441	Ferry Point Marina/Trappe	410-476-3304	Cape Charles Yacht Center	757-331-3100
Lankford Bay Marina	410-778-1414	J Gordon & Company Inc	410-263-0054	Galesville Harbor Yacht Yard	410-867-7517	Cobe Marine	410-255-9488
Maryland Marina	410-335-8722	JF Marine Service	443-432-3121	Georgetown Yacht Basin Inc.	410-648-5112	Bay Shore Marine Engine	410-263-8370
McCready Boatyard & Railway	410-326-2359	Kompletely Kustom Marine	752-902-3313	Gratitude Marina	410-639-7011	Cummins Power Systems	410-590-8700
Oxford Boatyard	410-226-5101	Lees Marina	410-287-5100	Gregg Neck Boat Yard Inc	410-648-5360	Diversified Marine Services	410-263-8717
Pleasure Cove Marina	410-437-6600	Pasadena Boat Works	443-858-2400	Harbor Cove Marina	301-261-9500	Drum Point Marine/ Back Creek	410-326-3256
Reliable Marine		Pasadena Yacht Yard	410-255-1771	Hartge Yacht Yard Inc	410-867-2188	Ferry Point Marina/Trappe	410-476-3304
301-862-2768		Pocahontas Marina	410-533-8752	Haven Harbour Marina, LLC	410-778-6697	Gateway Marina & Ships Store	410-476-3304
Rockhold Creek Marina	410-867-7919	Rhode River Marina Inc	410-798-1658	Herrington Harbour North	410-867-4343	Gratitude Marina	410-639-7011
Scandia Marine Center	410-643-0037	Rockhold Creek Marina	410-867-7919	Hinckley Yacht Services Oxford	410-226-5113	Harbor Cove Marina	301-261-9500
Tidewater Yacht Service Center	410-625-4992	Scandia Marine Center	410-643-0037	J Gordon & Company Inc	410-263-0054	Harbor Island Marina	410-326-3441
Tolchester Marina	410-778-1400	Schuman Boat & Yacht Detailing	410-604-2801	JF Marine Service	443-432-3121	Hartge Yacht Harbor	443-607-6306
Walczak Yacht Brokerage	410-268-1611	Smith's Marina	410-923-3444	K.B. Derr & Son	410-326-7089	Hidden Harbour Marina	410-867-9666
Washburn's Boat Yard	410-326-6701	South River Marina Inc	410-798-1717	Kent Narrows Yacht Yard	410-643-4400	Jackson Marine Sales Inc	410-287-9400
Worton Creek Marina	410-778-3282	Spring Cove Marina	410-326-2161	Marine Technical Services	410-867-0676	K.B. Derr & Son	410-326-7089
Zahnisers Yachting Center	410-326-2166	Tidewater Yacht Service Center	410-625-4992	Maryland Marina	410-335-8722	Kompletely Kustom Marine	752-902-3313
•		Tome's Landing Marina	410-378-3343	McDaniel Yacht Basin Inc	410-287-8121	Lankford Bay Marina	410-778-1414
Charters and Boating Clubs		Turkey Point Marina	410-798-1369	Merke Marine, LLC	410-982-6397	Locust Point Marina	410-392-4994
Annapolis Bay Charters	800-991-1776			Oak Harbor Marina	410-255-4070	Maryland Marina	410-335-8722
Annapolis Catamaran Center	410-626-2720	Davits		Oxford Boatyard	410-226-5101	McCready Boatyard & Railway	410-326-2359
Carefree Boat Club	410-935-1345	Diversified Marine Services	410-263-8717	Pasadena Boat Works	443-858-2400	Oxford Boatyard	410-226-5101
Cape Charles Yacht Center	757-331-3100	Gratitude Marina	410-639-7011	Pasadena Yacht Yard	410-255-1771	Pleasure Cove Marina	410-437-6600
C & C Charters	410-827-7888	Tidewater Marina	410-939-0950	Piney Narrows Yacht Haven	410-643-6600	Pocahontas Marina	410-533-8752
Chesapeake Boating Club at JPort	410-280-2038			Pleasure Cove Marina	410-437-6600	Porters Seneca Marina	410-335-6563
Cruise Annapolis	443-949-9481	Diving and Salvage		Pocahontas Marina	410-533-8752	Rhode River Marina Inc	410-798-1658
Dream Yacht Charter	866-469-0912	Annapolis Diving Contractors	410-251-6538	Port Annapolis Marina	410-269-1990	Rockhold Creek Marina	410-867-7919
Freedom Boat Club	888-781-7363	Baltimore Marine Recovery -		Reliable Marine	301-862-2768	Sailing Associates Marina	410-275-8171
Gratitude Yachting Center	410-639-7111	TowBoat US	410-255-8700	Rhode River Marina Inc	410-798-1658	Sawyer Marine	410-275-8200
South River Boat Rentals	410-956-9729	Cape Charles Yacht Center	757-331-3100	Rockhold Creek Marina	410-867-7919	Scandia Marine Center	410-643-0037
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Seven Seas Yacht Services	410-827-6400	Rhode River Marina Inc	410-798-1658	Hartge Yacht Yard Inc	410-867-2188	Generator Sales / Service	
Spring Cove Marina	410-326-2161	Riverside Marine Inc	410-335-1500	Haven Harbour Marina, LLC	410-778-6697	Annapolis Boat Service	410-280-2935
Tidewater Yacht Service Center	410-625-4992	Sawyer Marine	410-275-8200	Herrington Harbour North	410-867-4343	Drum Point Marine/	
Tolchester Marina	410-778-1400	Scandia Marine Center	410-643-0037	Hidden Harbour Marina	410-867-9666	Back Creek Boat Yard	410-326-3256
Tome's Landing Marina	410-378-3343	Seven Seas Yacht Services	410-827-6400	Hinckley Yacht Services Oxford	410-226-5113	Bay Shore Marine Engine	410-263-8370
Triton Marina	410-620-3060	South River Marina Inc	410-798-1717	J Gordon & Company Inc	410-263-0054	Bohemia Bay Yacht Harbour	410-885-2601
Turkey Point Marina	410-798-1369	Tidewater Marina	410-939-0950	K.B. Derr & Son	410-326-7089	Cobe Marine	410-255-9488
Ventnor Marine Services Inc	410-255-4100	Tidewater Yacht Service Center	410-625-4992	Kompletely Kustom Marine	752-902-3313	Cummins Power Systems	410-590-8700
Vetus, Inc.	410-712-0740	Tolchester Marina	410-778-1400	Lees Marina	410-287-5100	Diversified Marine Services	410-263-8717
Washburn's Boat Yard	410-326-6701	Tome's Landing Marina	410-378-3343	Maryland Marina	410-335-8722	Drum Point Marine/	410-200-0717
Worton Creek Marina	410-778-3282	Tri-State Marine	301-261-5220	McCready Boatyard & Railway	410-326-2359	Back Creek Boat Yard	410-326-3256
Zahnisers Yachting Center	410-326-2166	Triton Marina	410-620-3060	McDaniel Yacht Basin Inc	410-287-8121	Georgetown Yacht Basin Inc.	410-648-5112
3 11 11 11 11 11 11		Turkey Point Marina	410-798-1369	Oak Harbor Marina	410-255-4070	Gratitude Marina	410-639-7011
Engine Sales and Service Ou	utboard			Osprey Marine Composites Inc.	410-867-3022	Harbor Cove Marina	301-261-9500
A&M Marine Services	410-827-7409	Engine Sales and Service El		Oxford Boatyard	410-226-5101	Hinckley Yacht Services Oxford	410-226-5113
Atlantic Marina on the Magothy	410-360-2500	Annapolis Hybrid Marine	410-353-4348	Pasadena Boat Works	443-858-2400	J Gordon & Company Inc	410-263-0054
Atlantic Marina Resort	410-437-6926	Drum Point Marine/		Pleasure Cove Marina	410-437-6600	JF Marine Service	443-432-3121
Beacon Light Marina	410-335-6489	Back Creek Boat Yard	410-326-3256	Pocahontas Marina	410-533-8752	Kompletely Kustom Marine	752-902-3313
Cape Charles Yacht Center	757-331-3100	Hidden Harbour Marina	410-867-9666	Port Annapolis Marina	410-269-1990	McCready Boatyard & Railway	410-326-2359
Cobe Marine	410-255-9488	Rhode River Marina Inc	410-798-1658	Porters Seneca Marina	410-335-6563	Pleasure Cove Marina	410-437-6600
Cutter Marina	410-391-7245	Fiberalese Beneire		Reliable Marine	301-862-2768	Scandia Marine Center	410-643-0037
Ed's Marine Superstore	804-798-6654	Fiberglass Repairs A&M Marine Services	410-827-7409	Rhode River Marina Inc	410-798-1658	Rhode River Marina Inc	410-798-1658
Ferry Point Marina/Trappe	410-476-3304	Annapolis Boat Service	410-280-2935	Rock Hall Marine Railway	410-639-2263	Rockhold Creek Marina	410-867-7919
Gateway Marina & Ships Store	410-476-3304	Annapolis Gelcoat & Fiberglass	410-263-8980	Rockhold Creek Marina	410-867-7919	Tidewater Marina	410-939-0950
Gootees Marine Inc	410-397-3122	Annapolis Harbor Boat Yard	410-268-0092	Sailing Associates Marina	410-275-8171	Tidewater Yacht Service Center	410-625-4992
Harbor Cove Marina	301-261-9500	Atlantic Marina on the Magothy	410-360-2500	Scandia Marine Center	410-643-0037	Tri-State Marine	301-261-5220
Harbor Island Marina	410-326-3441	Atlantic Marina Resort	410-437-6926	Smith's Marina	410-923-3444		
Hidden Harbour Marina	410-867-9666	Bohemia Bay Yacht Harbour	410-885-2601	South River Marina Inc	410-798-1717	Instruction Operation and Ma	intenance
Hinckley Yacht Services Oxford	410-226-5113	Cape Charles Yacht Center	757-331-3100	Spring Cove Marina	410-326-2161	Annapolis Powerboat School	800-638-9192
Jackson Marine Sales Inc	410-287-9400	Casa Rio Marina	301-261-7111	Tidewater Marina	410-939-0950	Annapolis Sailing School	410-267-7205
JF Marine Service	443-432-3121	Diversified Marine Services	410-263-8717	Tidewater Yacht Service Center	410-625-4992	Annapolis School of Seamanship	410-263-8848
K.B. Derr & Son	410-326-7089	Drum Point Marine/		Tolchester Marina	410-778-1400	Automotive Training Center	215-259-1900
Kompletely Kustom Marine	752-902-3313	Back Creek Boat Yard	410-326-3256	Triton Marina	410-620-3060	Cruise Annapolis	443-949-9481
Locust Point Marina	410-392-4994	Fairview Marina	410-437-3400	Washburn's Boat Yard	410-326-6701	Womanship	800-342-9295
McCready Boatyard & Railway	410-326-2359	Ferry Point Marina	410-544-6368	Worton Creek Marina	410-778-3282	·	
Muller Marine	410-626-1238	Ferry Point Marina/Trappe	410-476-3304	Zahnisers Yachting Center	410-326-2166	Insurance - Boats and Busin	ess
Outstanding Marine	410-885-5991	Galesville Harbor Yacht Yard	410-867-7517			Avon-Dixon Agency,LLC	410-822-0506
Oxford Boatyard	410-226-5101	Gateway Marina & Ships Store	410-476-3304	Financing – Boats and Busir	ness	Basil-Voges, Inc	410-295-0350
Pasadena Boat Works	443-858-2400	Georgetown Yacht Basin Inc.	410-648-5112	BB&T	443-618-7686	Boudreau Insurance	410-257-6766
Pasadena Yacht Yard	410-255-1771	Gratitude Marina	410-639-7011	First National Bank	410-224-4455	Chesapeake Insurance Group	410-897-5822
Pocahontas Marina	410-533-8752	Gregg Neck Boat Yard Inc	410-648-5360	Harris Marine Financing	410-643-7097	Dana Insurance & Risk Mgmt	410-821-1995
Port Annapolis Marina	410-269-1990	Harbor Cove Marina	301-261-9500	Sterling Acceptance Corp	410-268-1545	Diversified Insurance Industries	410-433-3000
Porters Seneca Marina	410-335-6563	Harbor Island Marina	410-326-3441	Sun Trust	410-224-6077	Harris Marine Financing	410-643-7097
Reliable Marine	301-862-2768	Hartge Yacht Yard Inc	410-867-2188	Trident Funding Corp.	410-280-9199	Hartge Insurance Associates	800-999-5251
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rienry ivi iviurray Agency inc	410-224-2004	Caule Creek Mailia	410-730-1313
Jack Martin & Associates	410-626-1000	Calvert Marina	410-326-4251
Jack Martin Insurance Advisors	410-263-8000	Campbell's Bachelor Pt. Boatyard	410-226-5592
Kastendike Insurance	443-501-9390	Cape Charles Yacht Center	757-331-3100
Loomis Company, The	484-955-5686	Casa Rio Marina	301-261-7111
Maritime Insurance Services Inc.	410-263-6065	Castle Harbor Marina	410-643-5599
		Chesapeake Harbour Marina	410-268-1969
Marinas and Boatyards		Chesapeake Yacht Club	301-261-5924
Anchorage Marina	410-522-7200	Clark's Landing Marina	410-867-9550
Annapolis City Marina	410-494-4870	Coastal Properties Mgmt.	410-269-0933
Annapolis Harbor Boat Yard	410-268-0092	Cutter Marina	410-391-7245
Annapolis Landing Marina	410-263-0090	Drum Point Marine/	
Atlantic Marina on the Magothy	410-360-2500	Back Creek Boat Yard	410-326-3256
Atlantic Marina Resort	410-437-6926	Duffy Creek Marina	410-275-2141
Baltimore Boating Center	410-687-2000	Eastport Yacht Center LLC	410-280-9988
Baltimore Marine Center	410-675-8888	Ed's Marine Superstore	804-798-6654
Bay Boat Works Inc	410-287-8113	Fairview Marina	410-437-3400
Bay Bridge Marina	410-643-3162	Fairwinds Marina	410-974-0758
Beacon Light Marina	410-335-6489	Ferry Point Marina/Arnold	410-544-6368
Bert Jabins Yacht Yard	410-268-9667	Ferry Point Marina/Trappe	410-476-3304
Bohemia Bay Yacht Harbour	410-885-2601	Ft Washington Marina	301-292-7700
Bowleys Marina, Inc.	410-335-3553	Galesville Harbor Yacht Yard	410-867-7517

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Gateway Marina & Ships Store	410-476-3304	Lippincott Marine	410-827-9300
Georgetown Yacht Basin Inc.	410-648-5112	Magothy Marina	410-647-2356
Gibson Island Boat Works	410-255-7632	Marinalife	410-725-0505
Gratitude Marina	410-639-7011	Marine Max - Gunpowder Cove	410-679-5454
Gregg Neck Boat Yard Inc	410-648-5360	Markel's Boat Yard	410-477-3445
Hammock Island Marina	410-437-1870	Maryland Marina	410-335-8722
Harbor Cove Marina	301-261-9500	McCready Boatyard & Railway	410-326-2359
Harbor Island Marina	410-326-3441	McDaniel Yacht Basin Inc	410-287-8121
Hartge Yacht Harbor	443-607-6306	Mears Annapolis Marina 410-268-82	82
Hartge Yacht Yard Inc	410-867-2188	Mears Great Oak Landing	410-758-3604
Haven Harbour Marina, LLC	410-778-6697	Mears Point Marina	410-827-8888
Herrington Harbour North	410-867-4343	National Harbor Marina	301-749-1582
Herrington Harbour South	410-741-5100	North Point Marina	410-639-2907
Hidden Harbour Marina	410-867-9666	Oak Harbor Marina	410-255-4070
Hinckley Yacht Services Oxford	410-226-5113	Osprey Point Marina	410-639-2194
Inner Harbor East Marina	410-625-1700	Oxford Boatyard	410-226-5101
Island View Marina	410-643-2842	Pasadena Yacht Yard Inc	410-255-1771
Jackson Marine Sales Inc	410-287-9400	Pasadena Yacht Yard	410-255-1771
K.B. Derr & Son	410-326-7089	Piney Narrows Yacht Haven	410-643-6600
Kent Narrows Yacht Yard	410-643-4400	Pleasure Cove Marina	410-437-6600
Lankford Bay Marina	410-778-1414	Pocahontas Marina	410-533-8752
Lees Marina	410-287-5100	Podickory Point Yacht Club	410-757-8000
Locust Point Marina	410-392-4994	Port Annapolis Marina	410-269-1990



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Porters Seneca Marina	410-335-6563
Queen Anne Marina	410-643-2021
Rhode River Marina Inc	410-798-1658
RiverWatch Restaurant & Marina	410-687-1422
Riverside Marine Inc	410-686-1500
Rock Hall Marine Railway	410-639-2263
Rockhold Creek Marina	410-867-7919
Rod & Reel Restaurant & marina	410-257-2735
Sailing Associates Marina	410-275-8171
Sassafras Harbor Marina	410-275-1144
Skipjack Cove Yachting Resort	410-275-2122
Smith's Marina	410-923-3444
Solomons Holiday Inn	410-326-6311
South Annapolis Yacht Centre	410-263-1643
South River Marina Inc	410-798-1717
Spring Cove Marina	410-639-2110
Spring Cove Marina	410-326-2161
St. Michaels Harbour Inn & Marina	410-745-9001
St. Michaels Marina LLC	410-745-2400
Sunset Marina	410-213-9600
Tidewater Marina	410-939-0950
Tidewater Yacht Service Center	410-625-4992
Tolchester Marina	410-778-1400
Tome's Landing Marina	410-378-3343
Triton Marina	410-620-3060
Tradewinds Marina Inc	410-335-7000
Turkey Point Marina	410-798-1369
Ventnor Marine Services Inc	410-255-4100
W & P Nautical Inc	410-268-7700
Washburn's Boat Yard	410-326-6701
Westport Marina	443-637-2974
West River Yacht Harbor Condo	301-672-3473
Worton Creek Marina	410-778-3282
Yacht Basin Company	410-263-3544
Yacht Haven of Annapolis	410-267-7654
Zahnisers Yachting Center	410-326-2166
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Marine Construction

Anchor QEA	410-715-0824
Bellingham Marine Industries	877-525-5679
Boat Lifts Unlimited	410-674-3100
Cape Charles Yacht Center	757-331-3100
Dissen & Juhn Company	410-604-1802
FTC Aggregate	301-292-7700
T. Allen Marine Construction	410-643-5935
The Permit Coordinators	410-703-8533
Weems Brothers, Inc.	410-822-0510

Marine Maintenance

Annapolis Boat Service	410-280-2935
Annapolis Gelcoat & Fiberglass	410-263-8980
Annapolis Harbor Boatyard	410-268-0092
Atlantic Marina on the Magothy	410-360-2500
Atlantic Marina Resort	410-437-6926
Baltimore Boating Center	410-687-2000
Baltimore Boating Center	410-687-2000
Baltimore Marine Center	410-675-8888
Bay Bridge Marina	410-643-3162
Bert Jabins Yacht Yard	410-268-9667
Bohemia Bay Yacht Harbour	410-885-2601
Campbell's Bachelor Pt. Boatyard	410-226-5592
Cape Charles Yacht Center	757-331-3100
Cobe Marine	410-255-9488
Cooks Marine Service	410-867-8100
Cutter Marina	410-391-7245
Diversified Marine Services	410-263-8717
Drum Point Marine	410-326-3256
Duffy Creek Marina	410-275-2141
Eastport Yacht Center LLC	410-280-9988
Fairview Marina	410-437-3400
Fairwinds Marina	410-974-0758
Ferry Point Marina	410-544-6368
Ferry Point Marina/Trappe	410-476-3304
Ft Washington Marina	301-292-7700
Galesville Harbor Yacht Yard	410-867-7517





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410-476-3304	McDaniel Yacht Basin Inc	410-287-8121
410-648-5112	Mears Great Oak Landing	410-758-3604
410-255-7632	Muller Marine	410-626-1238
410-639-7011	Oak Harbor Marina	410-255-4070
301-261-9500	Oxford Boatyard	410-226-5101
410-326-3441	Pasadena Boat Works	443-858-2400
443-607-6306	Pasadena Yacht Yard	410-255-1771
410-867-2188	Piney Narrows Yacht Haven	410-643-6600
410-778-6697	Pleasure Cove Marina	410-437-6600
410-867-4343	Pocahontas Marina	410-533-8752
410-867-9666	Port Annapolis Marina	410-269-1990
410-226-5113	Porters Seneca Marina	410-335-6563
410-643-2842	Queen Anne Marina	410-643-2021
410-263-0054	Reliable Marine	301-862-2768
443-432-3121	Rhode River Marina Inc	410-798-1658
410-326-7089	Rock Hall Marine Railway	410-639-2263
410-643-4400	Rockhold Creek Marina	410-867-7919
752-902-3313	Sailing Associates Marina	410-275-8171
410-287-5100	Scandia Marine Center	410-643-0037
410-392-4994	Seven Seas Yacht Services	410-827-6400
410-335-8722	Smith's Marina	410-923-3444
410-326-2359	South Annapolis Yacht Centre	410-263-1643
	410-476-3304 410-648-5112 410-255-7632 410-639-7011 301-261-9500 410-326-3441 443-607-6306 410-867-2188 410-778-6697 410-867-4343 410-867-9666 410-226-5113 410-643-2842 410-263-0054 443-432-3121 410-326-7089 410-643-4400 752-902-3313 410-287-5100 410-392-4994 410-335-8722	410-648-5112 Mears Great Oak Landing 410-255-7632 Muller Marine 410-639-7011 Oak Harbor Marina 301-261-9500 Oxford Boatyard 410-326-3441 Pasadena Boat Works 443-607-6306 Pasadena Yacht Yard 410-867-2188 Piney Narrows Yacht Haven 410-778-6697 Pleasure Cove Marina 410-867-4343 Pocahontas Marina 410-867-9666 Port Annapolis Marina 410-226-5113 Porters Seneca Marina 410-643-2842 Queen Anne Marina 410-263-0054 Reliable Marine 443-432-3121 Rhode River Marina Inc 410-326-7089 Rock Hall Marine Railway 410-643-4400 Rockhold Creek Marina 752-902-3313 Sailing Associates Marina 410-287-5100 Scandia Marine Center 410-392-4994 Seven Seas Yacht Services 410-335-8722 Smith's Marina

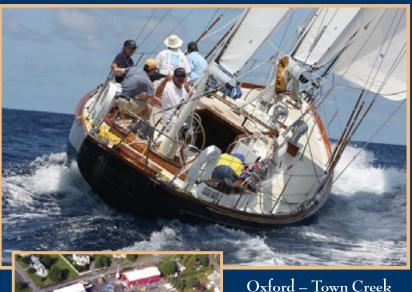
South River Marina Inc	410-798-1717	Bohemia Bay Yacht Harbour	410-885-2601
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Sunset Marina	410-213-9600	Cape Charles Yacht Center	757-331-3100
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Rhode River Marina Inc	410-798-1658	Osprey Marine Composites Inc.	410-867-3022
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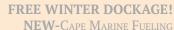
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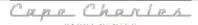
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301-769-3121	Yes	Yes
410-974-0758	yes	
301-292-7700	Yes	Yes
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410-639-7011	Yes	Yes
410-326-3441	Yes	Yes
410-778-6697	Yes	Yes
410-778-1414	Yes	Yes
410-477-3445	Yes	
410-827-8888	Yes	Yes
410-639-2907	Yes	Yes
410-437-6600	Yes	Yes
410-643-2021	Yes	Yes
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410-326-2161	Yes	Yes
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Legislative History

One of the most significant benefits to membership in the Marine Trades Association of Maryland is our active input and participation into proposed legislation and regulations that affect boating in Maryland. MTAM has had a tremendous affect on making sure that Maryland waters remain some of the best waters in the world to recreate or in which to do business.

2016 Session: MTAM made permanent a \$15,000 limit on the amount of the vessel excise tax that may be imposed on any vessel; and requiring that the maximum amount of the excise tax imposed for any vessel be increased by \$100 on July 1, 2016 and July 1 of each subsequent year.

2015 Session: MTAM passed a bill to remove the mandate for bay pilots to be on board large yachts here for recreation. Large yachts bring valuable business in maintenance, repair, storage and tourism dollars.

2014 Session: MTAM opposed a bill that would have taken away the waterfront property owners ability to appeal decisions about proposed activities within tidal wetlands.

2013 Session: MTAM passed a bill to cap the excise tax on boats in Maryland. The bill also required .5% of the motor fuel tax increase after distributions to go to the Waterway Improvement Fund. This bill makes Maryland competitive with our neighboring states, creates jobs and helps us to capture the maintenance, storage and repair money associated with larger vessels.

2012 Session: MTAM worked to kill a luxury tax on boats valued at more than \$35,000 and defeated a bill that would have taxed the service of 'docking and landing' a boat

2011 Session: MTAM worked on a noise regulation that adds marine equipment to the list of exemptions that currently includes lawn mowers and leaf blowers from meeting 64dB during the hours between 7 a.m. and 7 p.m.

2010 Session: MTAM worked to inform elected officials about the impact of a Statewide No Discharge Zone. While MTAM supports efforts that reduce nitrogen levels in the Bay, this measure would have reduced the annual nutrient load by less than three thousands of 1%. The NDZ bill was defeated and valuable coalitions were built between MTAM and key stakeholders in the State.

2009 Session: MTAM successfully passed a bill that enables Counties to grant tax credits to working waterfronts defined as marinas, boatyards, etc. This Bill was as a result of the State Task Force to Study the Boating Industry.

2008 Session: MTAM closely monitored the bills pertaining to changes to the Critical Areas Commission. We successfully lobbied for the addition of "Commercial Marinas" as a separate entity. Through our input, the Commission, has acknowledged the difference between what is water dependent to a commercial marina being different from what is water dependent to a homeowner.

In the 2007 Special Session: We successfully worked to keep marine services off the list of taxable services.

2007 Session: MTAM worked to pass a bill that required the State to study economic development incentives for marine businesses, ways of extending the stay of the visiting boater, the permit process and other issues that impact the Maryland maritime industry.

2006 Session: MTAM defeated a bill that would have imposed a "lemon law" on all boat sales. In addition, we worked to defeat a bill that would have required life jackets to be worn at all times by all boaters. MTAM worked to support additional funding to the Tourism Department in Maryland reminding the legislator that some tourists visit Maryland by boat.

2005 Session: The Association passed a bill legalizing 8'6" boat trailers in Maryland. Prior to this piece of legislation, it was illegal to drive 8'6" trailers on our secondary roads where most boat ramps are located.

2004 Session: MTAM defeated a \$50 fee on the use of any commercial boat slips in Maryland. This "slip tax" targeted only those boaters who kept their boats in marinas. MTAM also defeated a proposal to do away with the trade-in allowance and passed a bill that allows an out of state resident who purchases a boat in Maryland to stay for at least 90 days.

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Port Annapolis Marina MARINE SERVICES

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